PROGRAM DESCRIPTION:
Ideal dental and medical care involves treatment of the entire patient. However, this is not always the case. Health care providers, including both dentists and physicians, are often taught to perform procedures, not comprehensive patient care. Dental school training often times focuses on the mastery of individual skills and technical procedures. The upshot of the current dental model is a reduced acceptance of treatment that is not in patient's and the health care providers' best interest. Our mission is to establish healthy relationships based on trust and shared decision-making among the patient, doctor, and staff. This begins with a comprehensive examination and treatment plan, with the understanding that a healthy periodontium is the foundation of a healthy mouth and hence all dentistry. Achieving acceptance of treatment that is in the patient's best interest and that aligns with their goals involves an approach that differs greatly from the traditional report of findings and list of procedures. This program will guide participants through aspects of office design and team-building that is essential to a patient-centered environment.

The dental auxiliary members will engage in hands-on training with new dental technologies that afford the opportunity for optimal care and the patient experience. Participants of this program will step into 1 of 4 curriculum pathways customized to their profession. This program will guide participants in one of the following 4 pathways: doctors & office team, hygienists, restorative assistants and surgical assistants.

PROGRAM OBJECTIVES:
At the completion of the program, participants should be able to:
- Establish a rapport, trust and engagement with patients.
- Know their role in a supportive dental team.
- Understand models for communication, framing, utilizing motivation triggers.
- Having a working knowledge of CBCT Scanning and intraoral scanning for digital implant impressions.
- Have a working knowledge of implant maintenance and follow-up care including patient and professional care.
- Identifying different options in patient financing.
- Achieve greater patient acceptance of comprehensive treatment.
- Incorporate comprehensive diagnosis and treatment planning into the practice.
- Build a supportive dental team.

DATE/TIME:
Saturday, November 21, 2020
Registration/Breakfast: 7:45 a.m.
Seminar: 8:00 a.m. – 5:00 p.m.

VENUE:
Zimmer Biomet Institute East
399 Jefferson Rd.
Parsippany, NJ 07054

REGISTER:
Visit: http://zimmerbiomet.cvent.com/d/xngztw
Call: 973-434-0618
Email: institute@zimmerbiomet.com

PROGRAM FEE*
$299 Clinicians $99 Auxiliary Staff

7 CE CREDIT
MICHAEL SONICK, DMD

Dr. Sonick completed his undergraduate college education at Colgate University in 1975. He received his DMD from University of Connecticut School of Dental Medicine in 1979. He completed his residency in periodontics at Emory University in Atlanta in 1983. He received implant training at the Branemark Clinic at the University of Gothenborg in Sweden in 1986 and at Harvard. He is on the Editorial Board of Compendium of Continuing Dental Education, Journal of Cosmetic Dentistry, Inside Dentistry, Journal of Implant and Reconstructive Dentistry, and Dental XP. He currently is a guest lecturer at New York University School of Dentistry in their international dental program and the University of Connecticut School of Dental Medicine and was previously a Clinical Assistant Professor in the Department of Surgery at Yale University School of Medicine. Dr. Michael Sonick is a full time practicing periodontist and implant surgeon in Fairfield, Connecticut.

Missy Dravecky-Haggerty, RDH

Missy Haggerty is a Registered Dental Hygienist with experience in periodontics and implant dentistry. She graduated from Youngstown State University in Youngstown, Ohio with an Associate in Science degree in dental hygiene. During Missy’s years in clinical practice she has been involved in all aspects of implant dentistry from case presentation, to fee discussions and coordination of treatment between the surgeon, restorative dentist and laboratory. She was responsible for post-operative and maintenance care for the implant patient. Along with her clinical work, she has been involved in coordinating continuing education programs for the dental team at both local and National levels. Missy has been speaker for numerous organizations. She is a passionate advocate for implant dentistry and enjoys sharing her passion with the entire dental team.

*PROGRAM FEE INCLUDES:

One-Day Program at Zimmer Biomet Institute in Parsippany, NJ, one-round trip airfare ticket up to $400 from the participant’s home city to Parsippany, NJ, two nights lodging at the host hotel, transportation to and from the hotel and the Institute, plus continental breakfast and lunch on the day of the program.

Travel to a Zimmer Biomet Institute Program is for US and Canada-based clinicians to Parsippany, NJ. Zimmer Biomet Dental will make lodging reservations once registration is confirmed. Air travel must be booked through the Zimmer Biomet Dental travel agent within two weeks of registration confirmation. Travel insurance and other insurance are not provided by Zimmer Biomet Dental. Registrant is solely responsible for obtaining all insurance. Detailed instructions on booking travel will be sent after registration is confirmed.

Zimmer Biomet Dental is an ADA CERP recognized provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to the Commission for Continuing Education Provider Recognition at ADA.org/CERP.

DISCLOSURE: Zimmer Biomet Dental manufactures and distributes products discussed in this course. This course is designed to present a fair and balanced view of all options. ONLY sound evidence-based dentistry should be used in patient therapy. The information in this course is of a general nature and does not represent or constitute medical advice or recommendations and is for dental education purposes only. Zimmer Biomet Dental does not practice medicine or dentistry. Each clinician should exercise his or her own independent judgment in the diagnosis and treatment of an individual patient, and this course and information does not purport to replace the comprehensive training clinicians have received.

DISCLAIMER: Participants must always be aware of the hazards of using limited knowledge in integrating new techniques or procedures into their practice. Registration is accepted on a first-come, first-served basis. Zimmer Biomet Dental reserves the right to cancel a course no later than 14 days prior to the course start date. Please be aware that Zimmer Biomet Dental is not responsible for reimbursement of travel expenses incurred in the event that a course is cancelled. In the event that a registrant needs to cancel, written notification must be sent to institute@zimmerbiomet.com at least 30 days prior to the course date to receive a full refund. Cancellations received less than 30 days, but more than 15 days prior to the course date will receive a 50% refund. No refunds are provided after this date. All payments and “transfer of value” items provided to health care providers will be reported as required by federal and state laws and regulations. “Transfer of Value” items include meals and continuing dental education credits.

* Program materials are included in the program fee.